

China Programme Manager

We're expanding our work in China and seeking a dynamic, strategic and entrepreneurial Programme Manager to lead our projects and programmes, drive stakeholder engagement and strengthen partnerships. This is a unique opportunity to shape our mission-driven work in China as part of a global team advancing responsible sourcing and sustainable agricultural production worldwide.

About us

Proforest is a mission-driven organisation with a 20+ year track record of supporting the transition to sustainable production and sourcing of agricultural and forest commodities. We are a not-for-profit group with a global presence across Latin America, Africa, Europe and Asia, and work with governments, the private sector and civil society to deliver positive outcomes for people, nature and climate in the places agricultural commodities are produced. We combine technical excellence, partnerships and local knowledge to create lasting impact.

About the role

Until now, our China-related work has been primarily delivered by colleagues in our Southeast Asia offices. As we expand our work in China, we are looking for a China-based Programme Manager to spearhead our engagement in China, deliver our China projects and programmes, and build strong partnerships with key stakeholders. You will also play a critical role in working with the Global Executive Board (GEB) consolidating our presence, shaping our strategy and ensuring impactful implementation aligned with global priorities.

Key responsibilities include:

- **Strategy:** Work with the GEB to translate Proforest's global strategy to China-specific business and impact plan
- **Network and engagement:** (a) Engage existing strategic partners and identify opportunities for collaboration; b) identify and engage new partners with opportunities for collaboration
- **Representing:** Represent Proforest in dialogues with companies, policy makers and other stakeholders in China
- **Delivery of existing work:** Support the effective delivery of existing China projects and programmes, working closely with colleagues from other Proforest regional offices
- **Build further work in China:** Support the origination and delivery of new projects/programmes in China
- **Team building:** Build and (initially) manage a growing China-based team as the work expands (with intention to recruit a regional director in the future)
- **Integration with Proforest Group:** Coordinate closely with global teams to ensure integration with broader organisational goals and provide regular updates and strategic recommendations to senior leadership.

About you

You'll be passionate about what we do and, you'll thrive in an evolving, growing organisation and be excited to take on new challenges. You will also have:

- Demonstrated experience in sustainable agriculture, forestry, supply chains, corporate engagement, or related fields
- Deep knowledge of the Chinese context regarding sustainability, business practices and policy landscape, particularly in green supply chains for agricultural commodities such as palm oil, sugar, soy, cattle, rubber, cocoa, timber and other forest products
- Proven track record in sustainability initiative development, partnership building and successful bridging international policy and requirements with the local Chinese context
- Strategic thinker with entrepreneurial drive and a hands-on approach to implementation
- Excellent project management skills
- Strong communication skills in both Mandarin Chinese and English
- Ability to work independently, navigate ambiguity and build something from the ground up.

Key information

Location: Shanghai or Beijing, China (home working initially so can consider suitable candidates from both locations with the long-term view of an office locally)

Travel requirement: International and/or domestic travel is required

Compensation: Dependent on skills and experience

Application Deadline: 10 September 2025. Please note you are required to attach your CV, a cover letter, and state your salary expectations.

We will contact shortlisted candidates throughout the process and therefore encourage you to apply at your earliest convenience.

We are committed to supporting diversity throughout Proforest globally, ensuring an inclusive environment where all individuals can thrive and therefore welcome applications from all.

How to apply

To apply to work in the Beijing region please [click here](#)

To apply to work in the Shanghai region please [click here](#)

If you can work in either region, please only apply to one.